

COVID-19 WEBINAR

2020





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Q & A

ON TODAY'S CALL



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INTRODUCTION

PLEASE NOTE

We invite you to check our publications on https://www.eurodw.eu/

The 2020 – Q3 results published in webinar were obtained with the data available as of mid-November 2020 and are thus partially based on an incomplete data set, due to the reporting lag (see our *Data Timing and Timeliness Report*).

Also, these results are based on securitisation data, which is not fully representative of lenders' assets.

In particular:

- a) Securitised loans tend to be of better quality than non-securitised loans
- b) Securitisation is not equally important in all countries and to all lenders
- c) Large securitisations may disproportionately affect the overall statistics

Please refer to our <u>Data Availability Report Q1 2019</u> for an overview of data availability and concentration issues. Please do not hesitate to contact us at enquiries@eurodw.eu if you have comments/ requests/ questions.

RESEARCH PUBLICATIONS

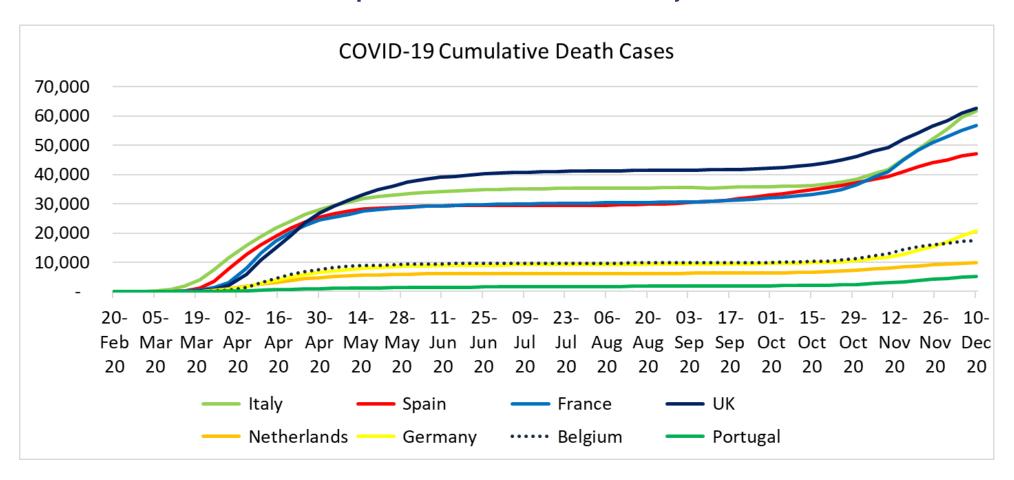
We invite you to check our publications on https://www.eurodw.eu/

- Our blog: (<u>https://www.eurodw.eu/knowledge/magazine/</u>)
 - Special reporting guidelines: how to report data to reflect COVID-19
 - Impact of COVID-19 on Small Businesses and the self-employed: evidence from Auto ABS data
 - COVID-19 in SME data
- Our research section: (https://www.eurodw.eu/knowledge/research/)
 - Survey of payment holiday reporting practices in Europe
 - SME and the self-employed as main beneficiaries of auto loan extensions
 - Monitoring the impact of COVID-19: Auto (COVID-19 Tracker Excel report)
 - Monitoring the impact of COVID-19: RMBS (COVID-19 Tracker Excel report)
 - Monitoring the impact of COVID-19 (COVID-19 Tracker)
 - Data timing and timeliness report
 - Data availability report

CONSEQUENCES OF COVID-19

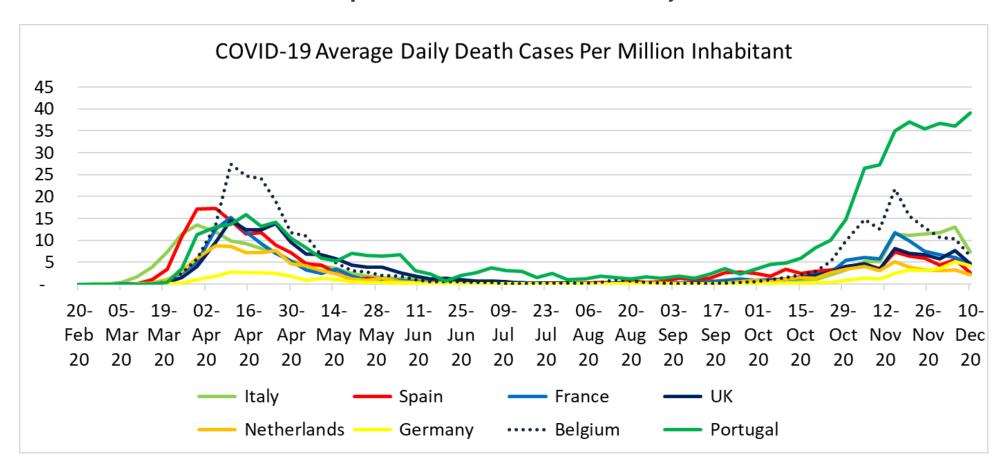


COVID-19 (1)
After a first wave in March/April, a second wave is underway





COVID-19 (2)
After a first wave in March/April, a second wave is underway



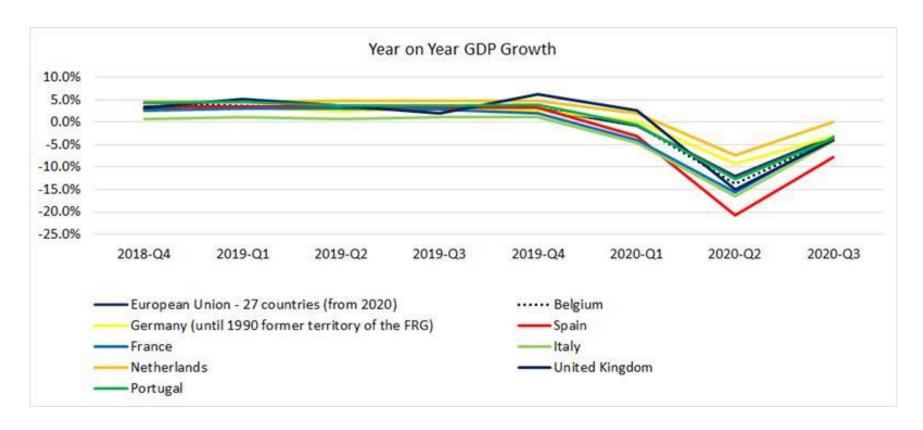
POLITICAL AND SOCIAL RESPONSE TO COVID-19

We invite you to check our publications on https://www.eurodw.eu/

- Social response to COVID-19
 - Stockpiling and empty shelves in March 2020 (empty shelves/rationing)
 - Postponement and renouncing of healthcare
 - Change in consumption habits (buy more online)
 - Other changes (avoid crowded places etc.)
 - Change in working habits (work from home)
 - Life in city centres becomes less attractive (impact on house prices?)
- Governmental response
 - People encouraged or forced to limit social contact
 - Shuttering of "non essential activities" and to limit the fallout...
 - Boosted social spending (people paid to stay home)
 - Encouraged borrowers to take / forced lenders to grant payment holidays



COVID-19 (3)
Social distancing measures led to severe economic consequences



DELINQUENCIES

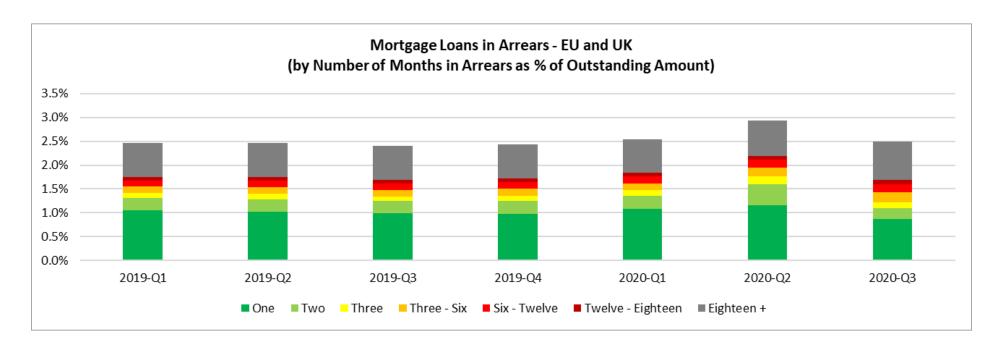


AGGREGATE DELINQUENCIES



LOANS IN ARREARS IN EUROPEAN RMBS

An increase in Q2 2020, receding in Q3

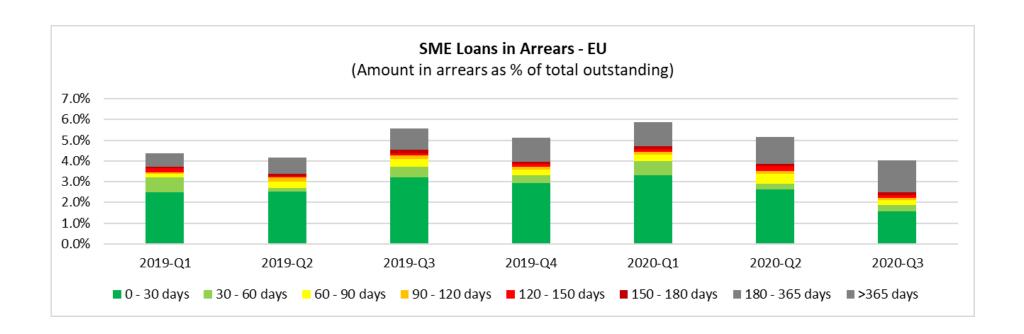


The loan count calculation is based on the total number of loans reported in the latest submission only for each transaction. All amounts in 000s (k)



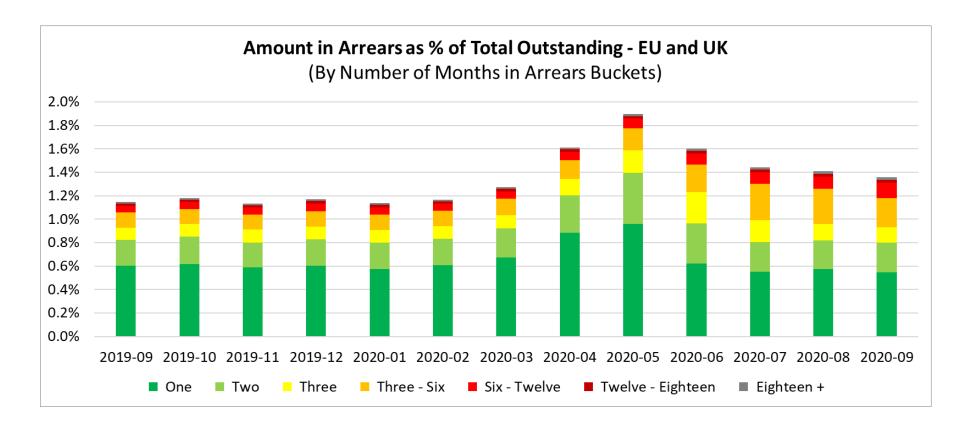
LOANS IN ARREARS IN EUROPEAN SME

An increase in Q2 2020, receding in Q3



LOANS IN ARREARS IN EUROPEAN AUTO

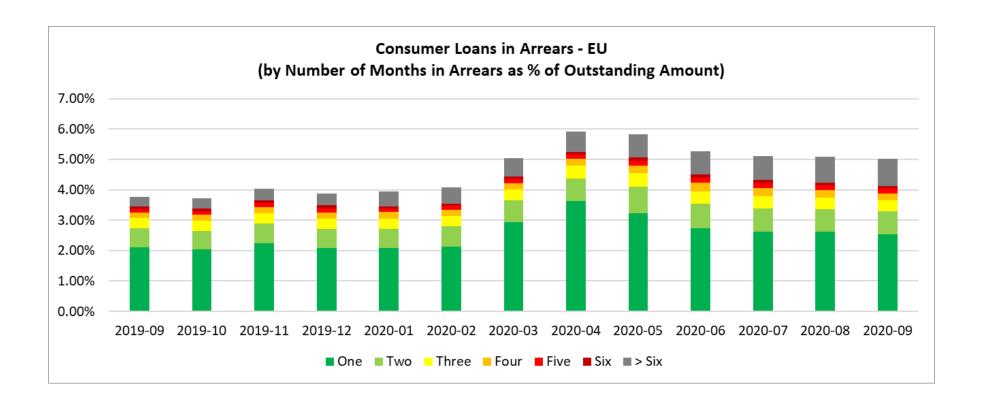
An increase in Q2 2020, receding in Q3





LOANS IN ARREARS IN EUROPEAN CONSUMER

An increase in Q2 2020, receding in Q3





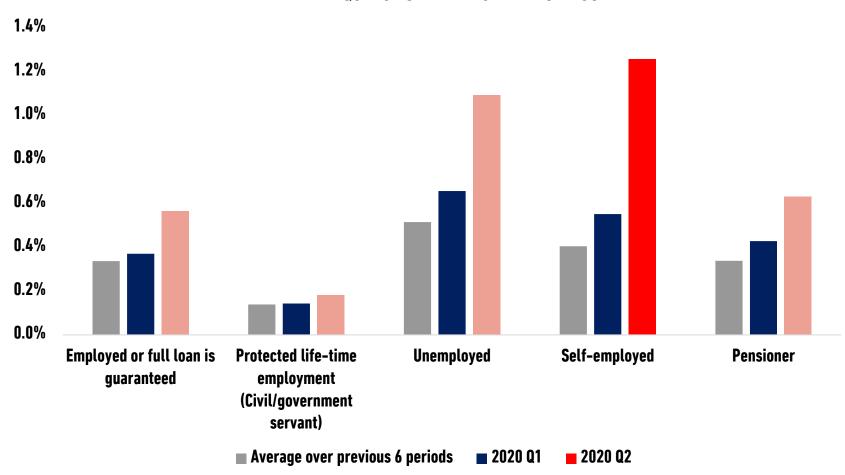
NEW DELINQUENCY RATE



MORTGAGE LOANS

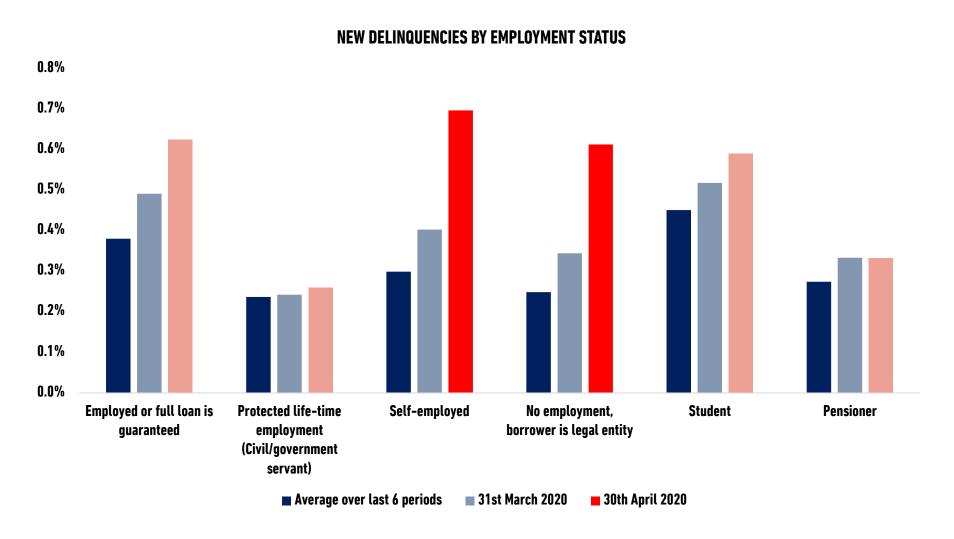
EU level





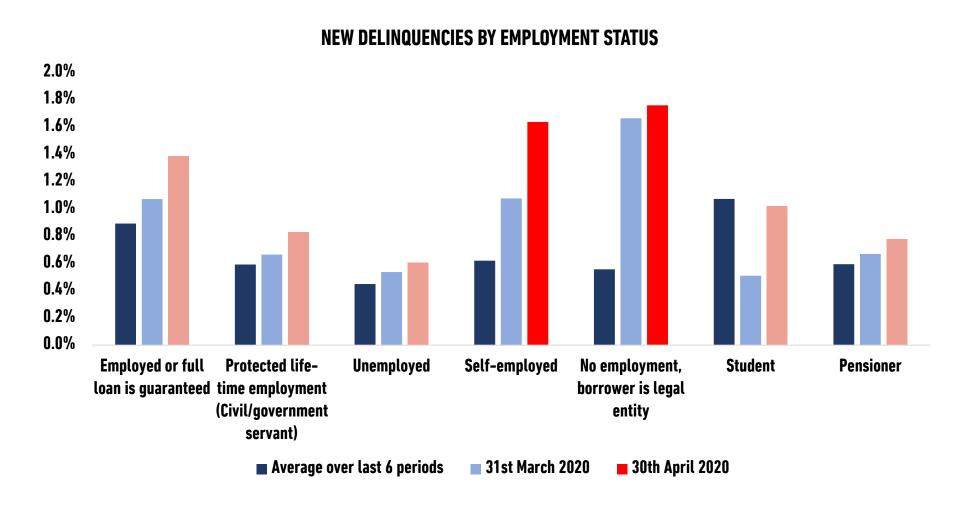


AUTO LOANS EU level



CONSUMER LOANS

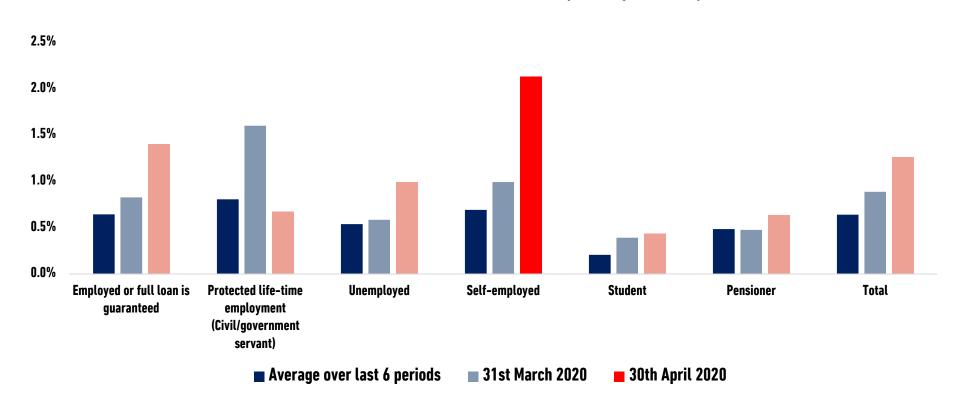
France



CONSUMER LOANSItaly

NEW DELINQUENCIES BY EMPLOYMENT STATUS

(Amount of loans that went in arrears for the first time as % of performing loans in the previous submission)

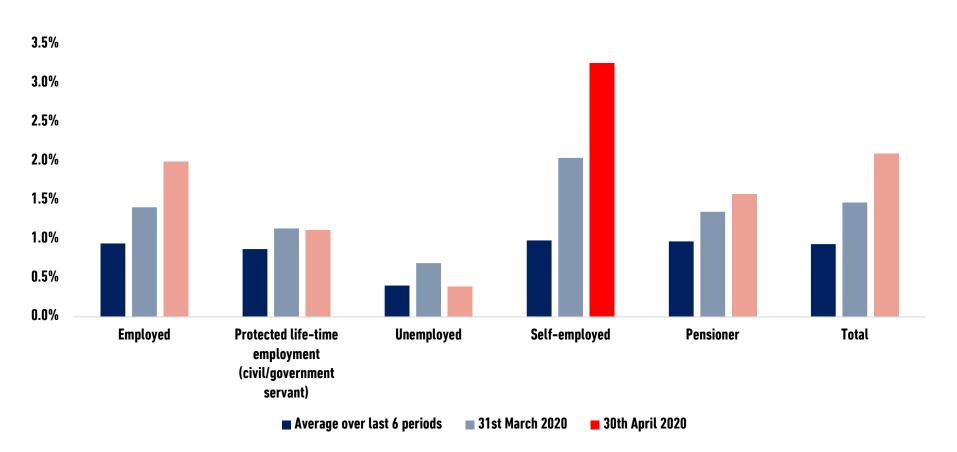


CREDIT CARD LOANS

Spain

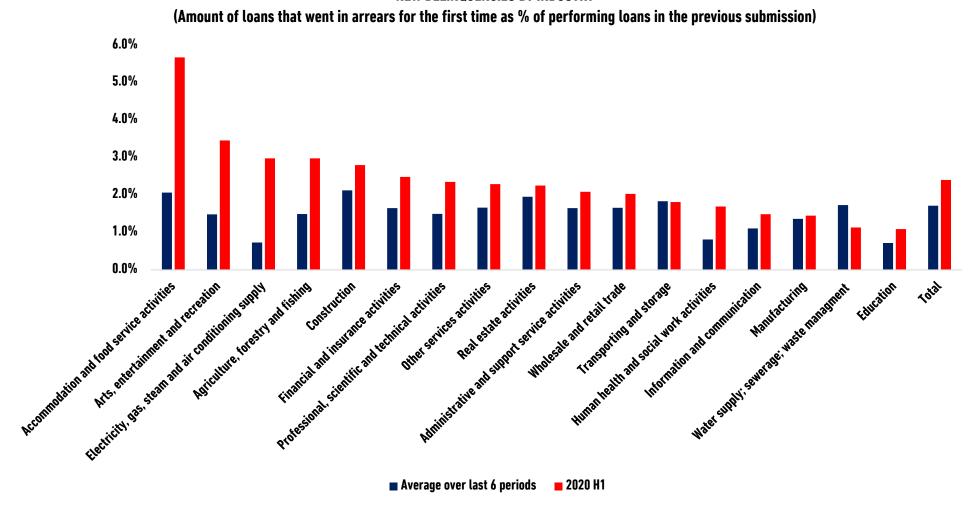
NEW DELINQUENCIES BY EMPLOYMENT STATUS

(Amount of loans that went in arrears for the first time as % of performing loans in the previous submission)



SME LOANS Italy



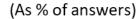


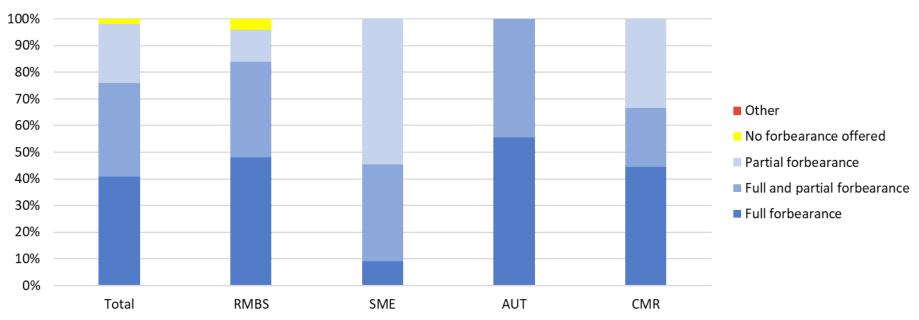
COVID-19 PAYMENT HOLIDAY REPORTING PRACTICES

REPORTING PRACTICES (1)

Almost all data owners (lenders mostly) offer at least some form of forbearance

Which measures has your organisation taken to provide relief to borrowers whose payment abilities have been impacted by COVID-19?



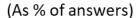


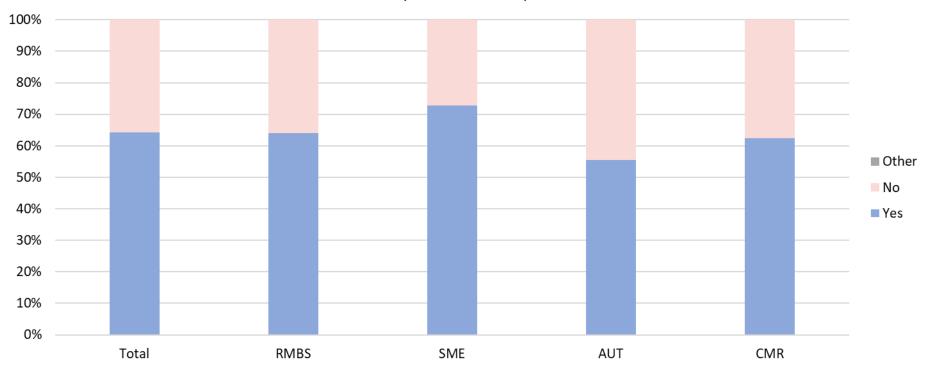


REPORTING PRACTICES (2)

The reporting does not always reflect the special recommendations

Does the reported payment due reflect the moratorium as requested by ECB?



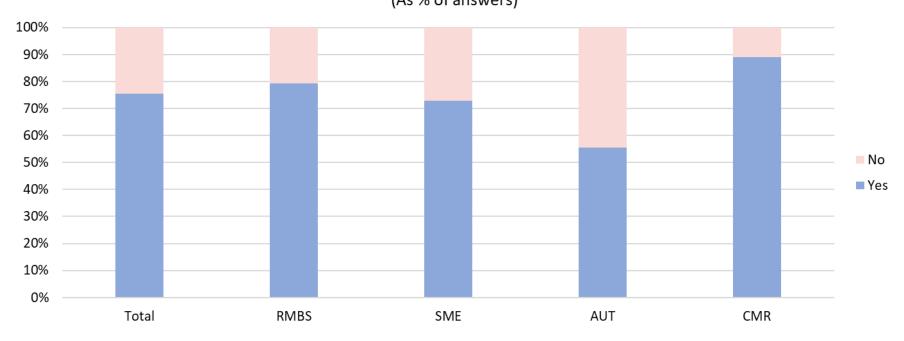




REPORTING PRACTICES (3)

Changed (extended) maturity date is a common marker for the affected loans

Have you changed the maturity date of loans that fall under a payment moratorium? (As % of answers)

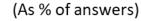


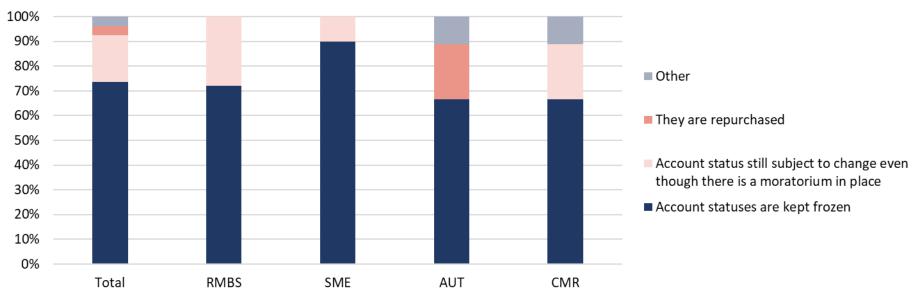


REPORTING PRACTICES (4)

Payment holidays have mostly no effect on loan status fields

How do you report the account status for loans that benefit from a payment moratorium?



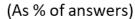


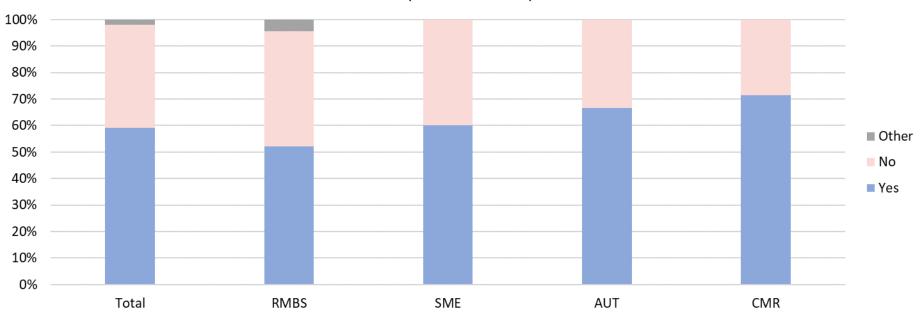


REPORTING PRACTICES (5)

Arrears related fields are not always static for loans under moratorium

Did you keep the arrears-related fields static as a result of missed payments on contracts subject to moratorium?





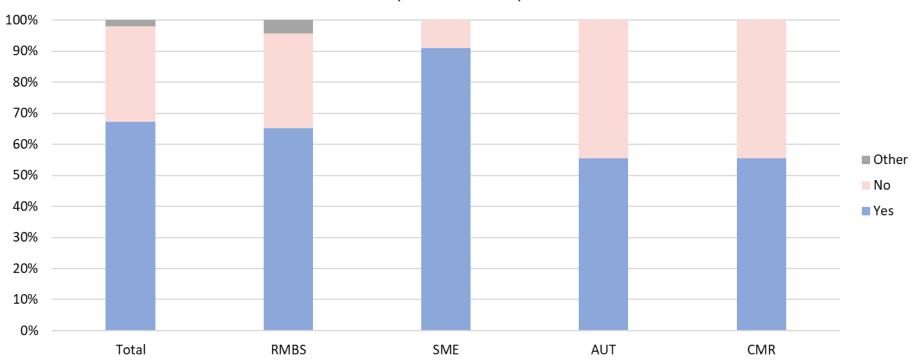


REPORTING PRACTICES (6)

Non static current balance suggests capitalisation of interest

Did you keep the current balance of contracts subject to moratorium static?

(As % of answers)





REPORTING PRACTICES (7)

Loans affected by COVID-19 are usually not dropped from the pools

Are contracts affected by COVID-19 dropped from the pool while still active?

(As % of answers)



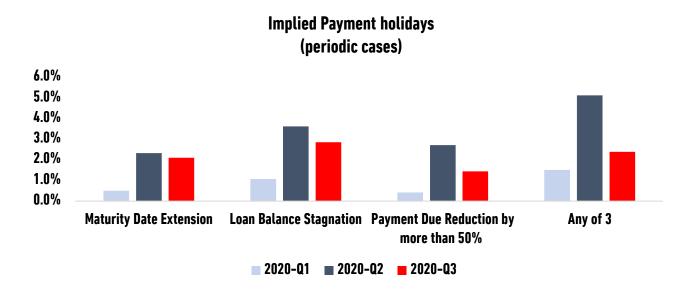
PAYMENT HOLIDAYS

RMBS

IMPLIED PAYMENT HOLIDAYS RMBS

3 criteria to detect loans in payment holiday

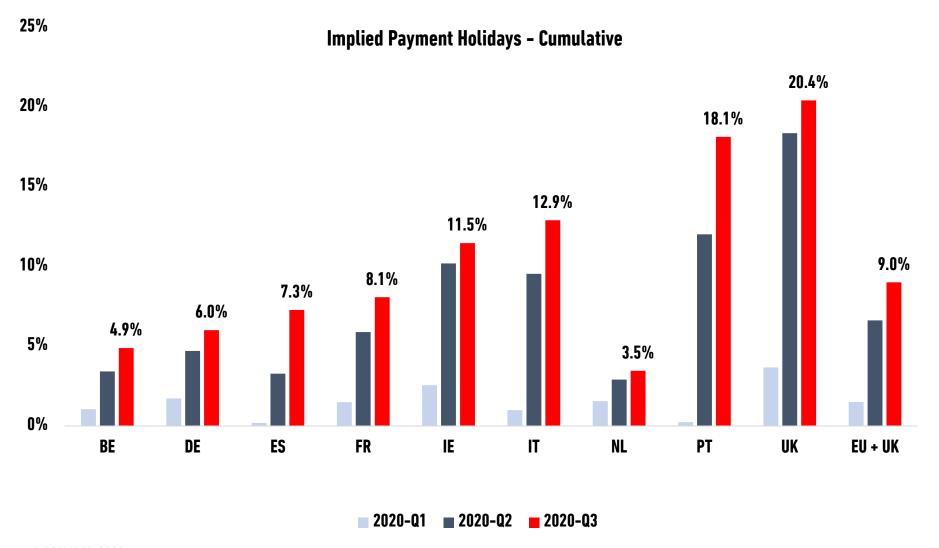
- Increased maturity date
- "Stagnant current balance" or "increasing current balance"?
- Instalment decreased 50% at least
- "Any of 3" flags all the loans for which
 - 1. None of the flags were raised before COVID-19
 - 2. At least one of these flags was raised since





MORTGAGE LOANS

LOAN MODIFICATIONS MORE PREVALENT IN SOME COUNTRIES THAN OTHERS

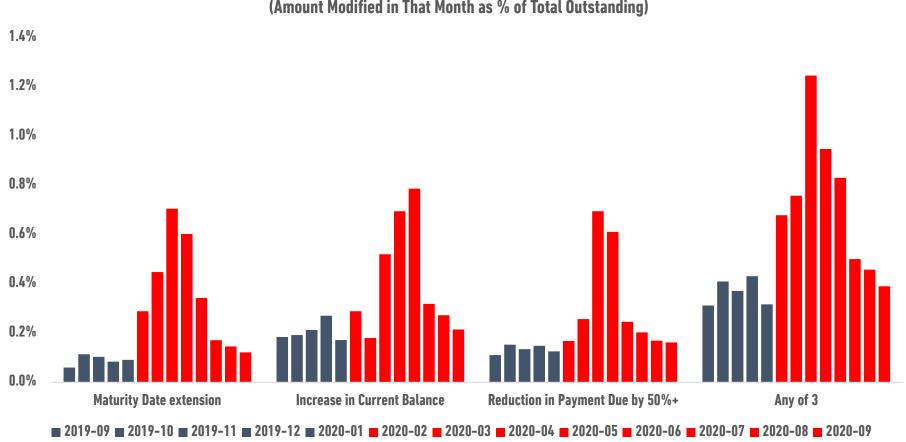


AUTO

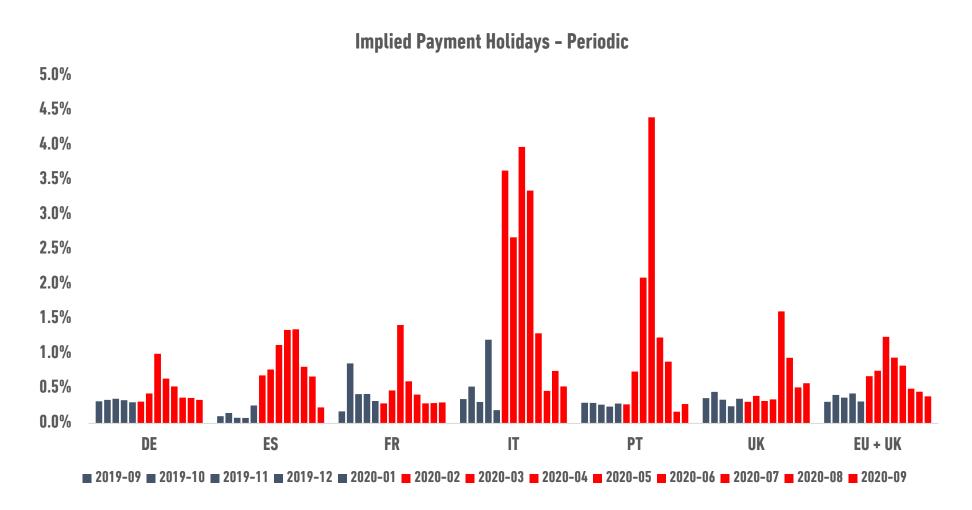


3 DIFFERENT FLAGS USED TO IMPLY PAYMENT HOLIDAYS - EU PLUS UK



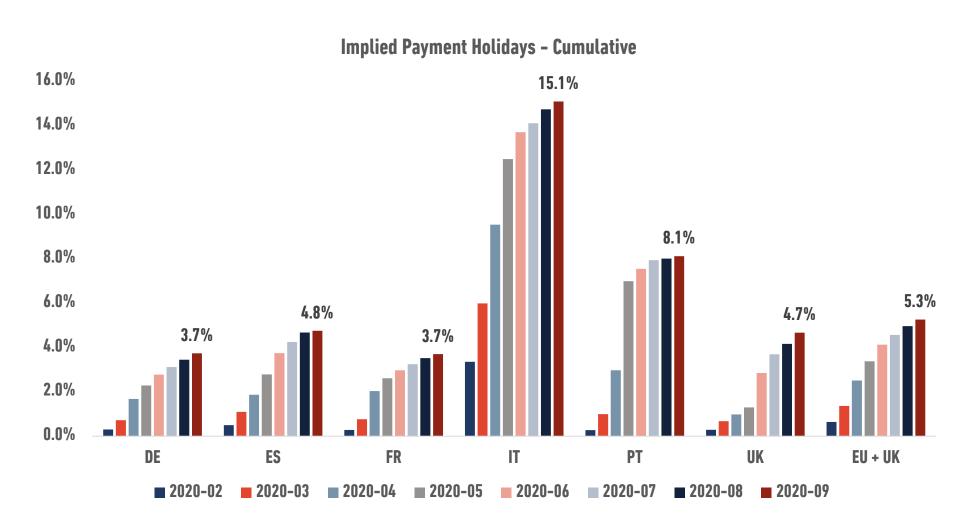


LOAN MODIFICATIONS MORE PREVALENT IN SOME COUNTRIES THAN OTHERS



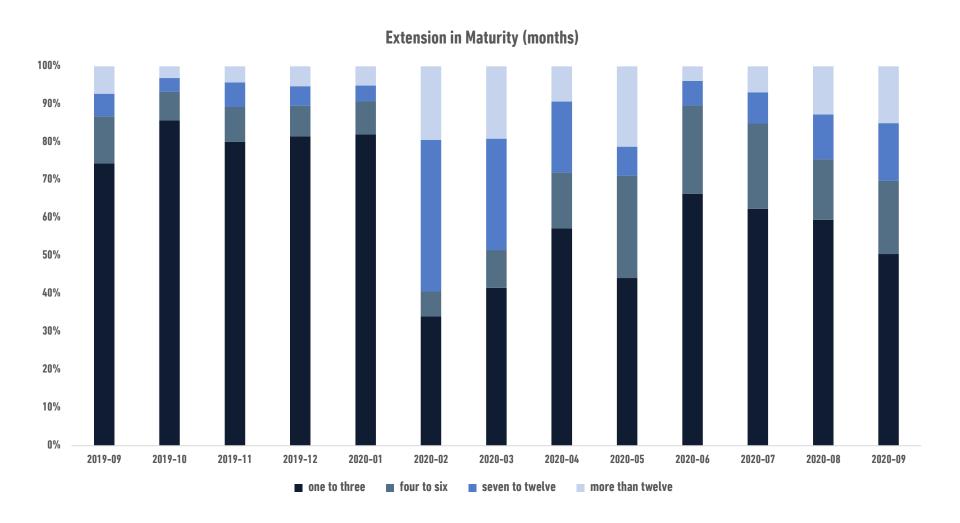


LOAN MODIFICATIONS MORE PREVALENT IN SOME COUNTRIES THAN OTHERS



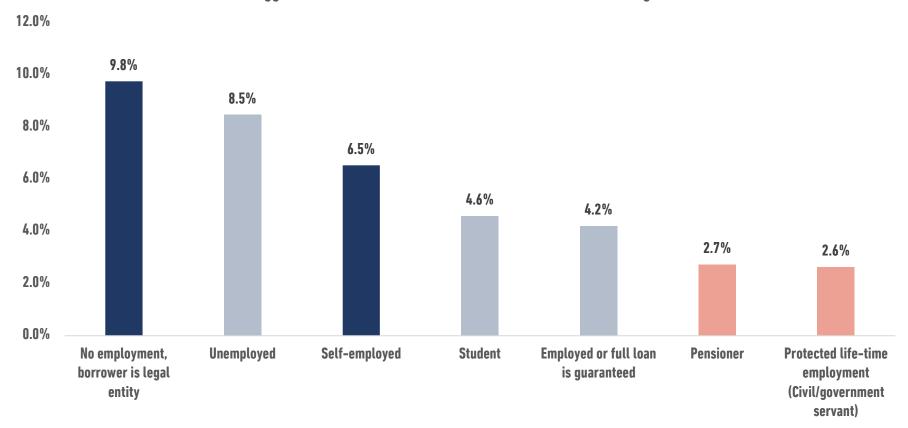


AUTO LOANS/LEASES EXTENSIONS IN LOAN/LEASE MATURITIES SEEM TO BE LONGER THAN BEFORE



LOAN MODIFICATIONS MOST PROMINENT AMONG SME AND SELF-EMPLOYED BORROWERS

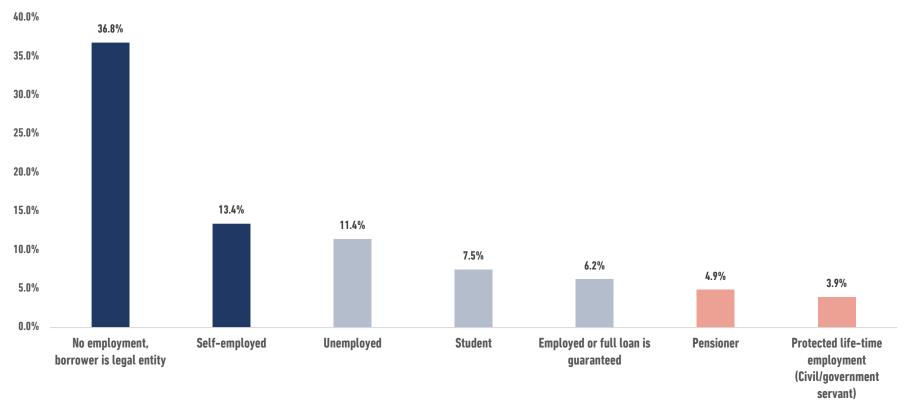
Implied Payment Holidays by Employment type in EU + UK (Balance of Loans flagged at least once since Feb 2020 as % of Total Outstanding Balance in Feb 2020)





HIGH PORTION OF SME TYPE BORROWERS IN ITALY HAD LOAN MODIFICATIONS

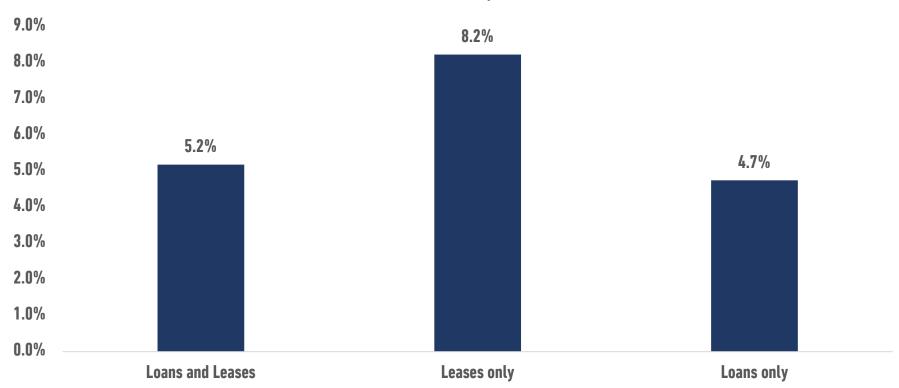






LEASES WERE MODIFIED MORE OFTEN THAN LOANS ACROSS EU AND UK

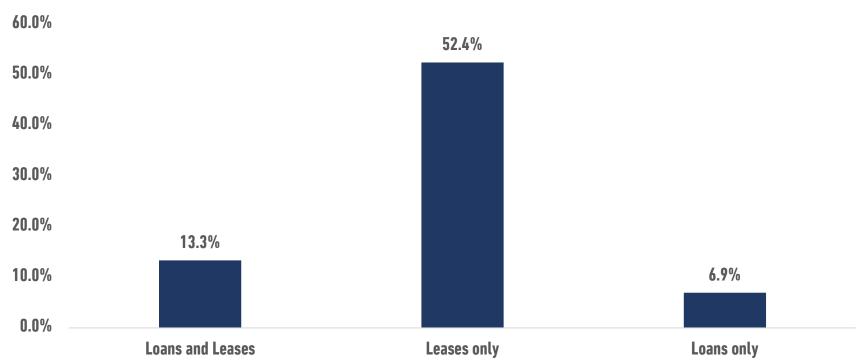
Implied Payment Holidays for Loans vs Leases in EU + UK (Balance of Loans flagged at least once since Feb 2020 as % of Total Outstanding Balance in Feb 2020)





LEASES SEEM TO BE DRIVING THE HIGH NUMBERS IN ITALY

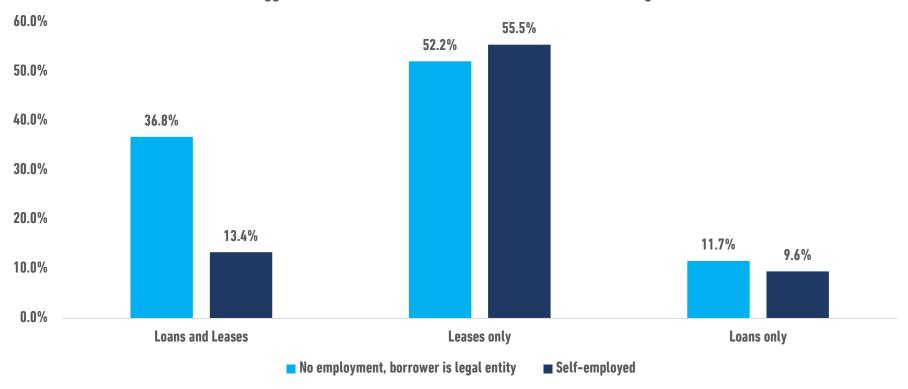






LEASES TO SMES AND SELF-EMPLOYED WERE MODIFIED MORE OFTEN THAN... LOANS FOR SMES AND THE SELF EMPLOYED

Implied Payment Holidays by Employment Type for Loans vs Leases in Italy (Balance of Loans flagged at least once since Feb 2020 as % of Total Outstanding Balance in Feb 2020)

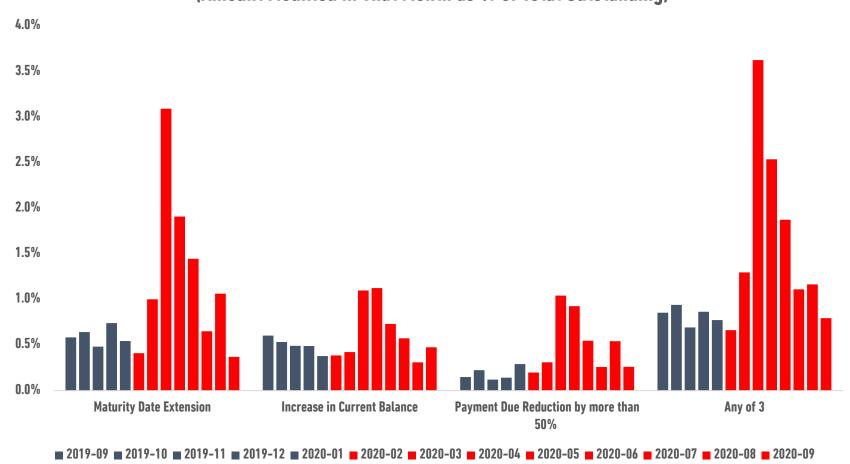




CONSUMER

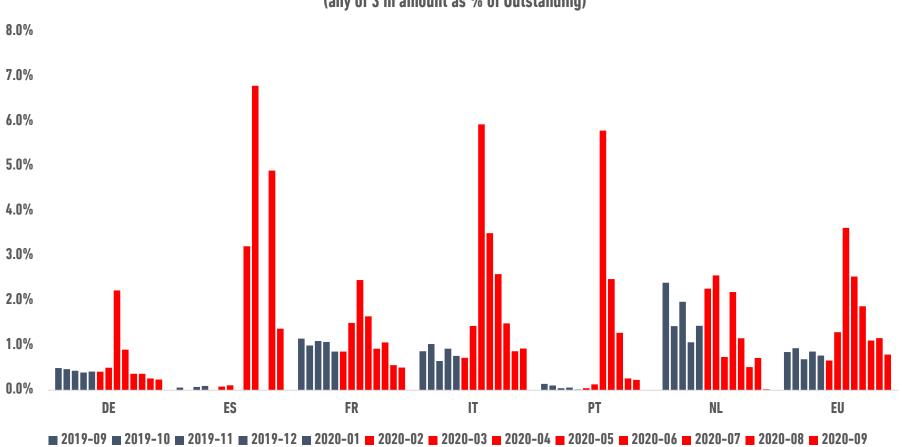
3 DIFFERENT FLAGS USED TO IMPLY PAYMENT HOLIDAYS - EU





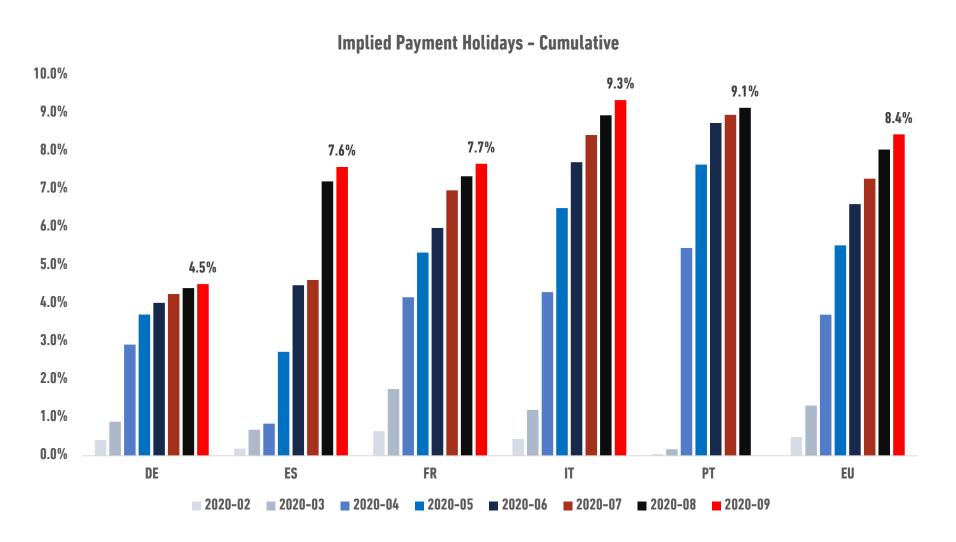
LOAN MODIFICATIONS MORE PREVALENT IN SOME COUNTRIES THAN OTHERS





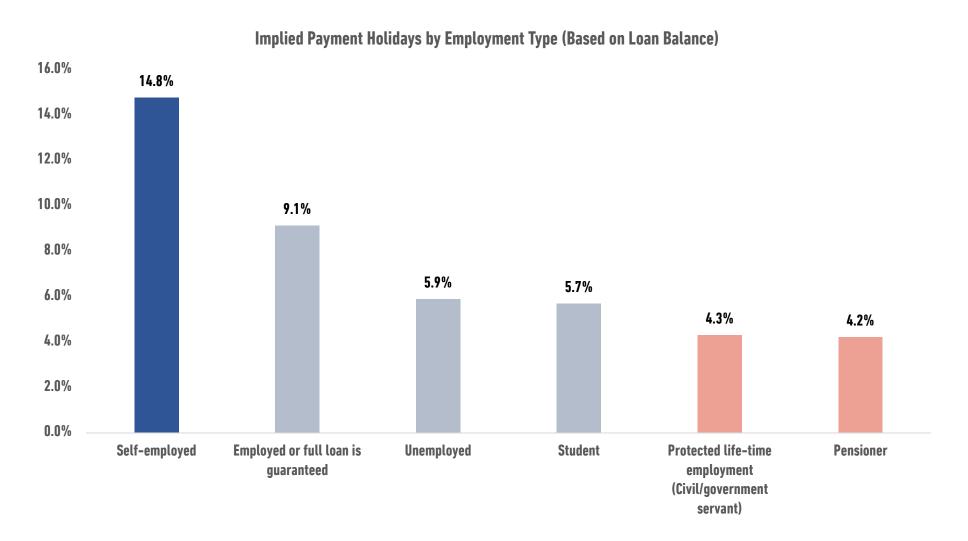


LOAN MODIFICATIONS MORE PREVALENT IN SOME COUNTRIES THAN OTHERS



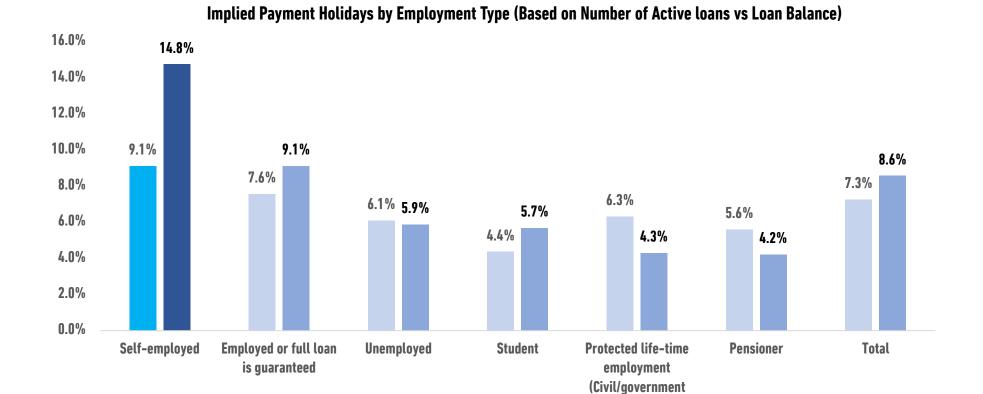


LOAN MODIFICATIONS MOST PROMINENT AMONG SELF-EMPLOYED BORROWERS





RESULTS BASED ON NUMBER OF LOANS SIGNIFICANTLY LOWER



DECEMBER 2020 52

■ Based on Number of Active loans

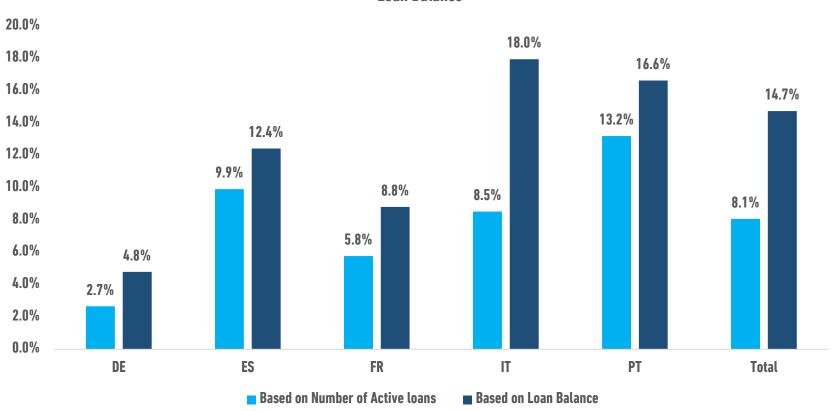
servant)

■ Based on Loan Balance



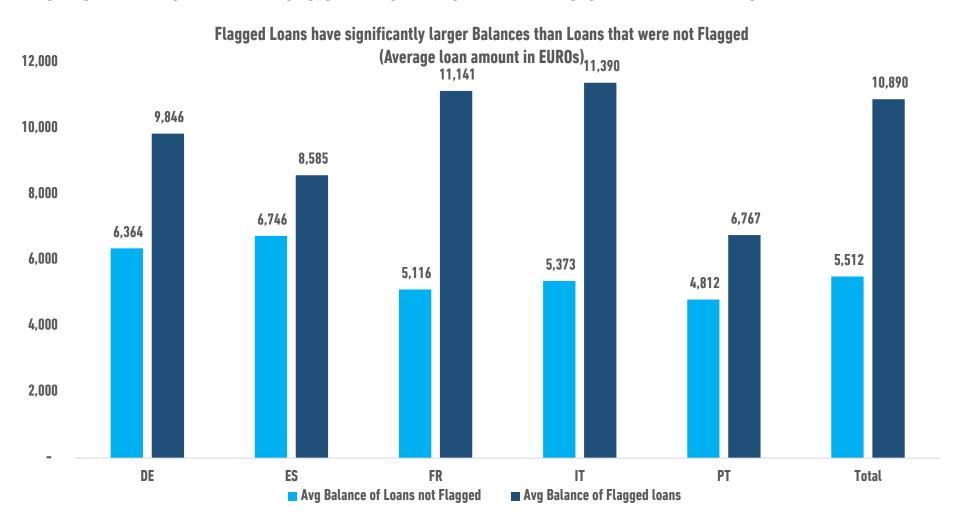
RESULTS ON A COUNTRY LEVEL SHOW A SIMILAR PICTURE



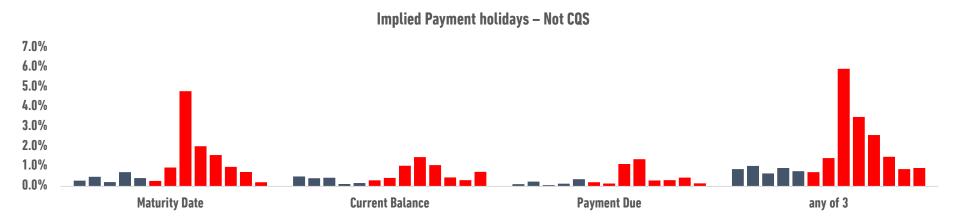




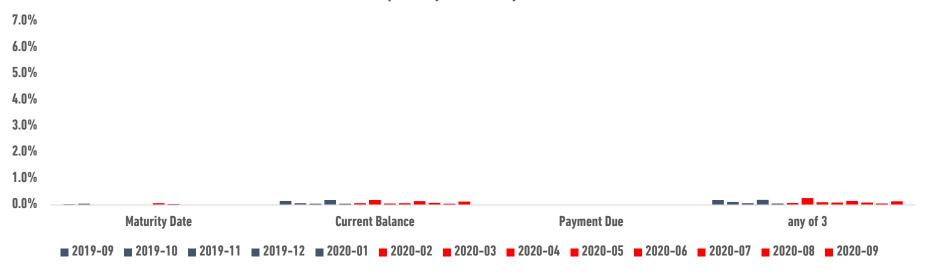
LOANS WITH HIGHER BALANCES SEEM TO BE MORE LIKELY TO GET A PAYMENT HOLIDAY



ITALY - CQS VS NOT CQS (CQS = LOAN REPAID DIRECTLY FROM EMPLOYEE SALARY)







THANK YOU//CONTACT US

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