

# LEVERAGING EDW DEAL REPORTS



# **ON TODAY'S PRESENTATION**



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## **AGENDA**

#### WELCOME AND INTRODUCTION

Dr. Christian Thun, European Datawarehouse

### THE CREATION OF EDW DEAL REPORTS

Dr. Christian Thun and Gopala Sankaran, European Datawarehouse

#### **CUSTOMER INSIGHTS: ALBA LEASING USE CASE**

- Beatrice Guarnieri , Alba Leasing
- Gianluca Ginelli, European Datawarehouse

GOING OFF LABEL: HOW TO LEVERAGE EDW DEAL REPORTS

Q&A

MARCH 2023 3

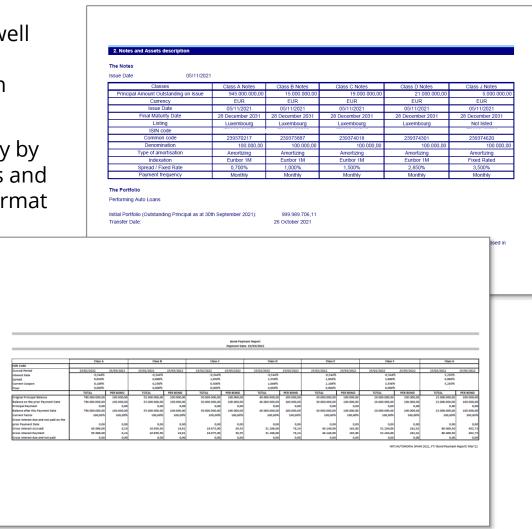


# THE CREATION OF EDW DEAL REPORTS

DR. CHRISTIAN THUN, EUROPEAN DATAWAREHOUSE GOPALA SANKARAN, EUROPEAN DATAWAREHOUSE

# INVESTOR REPORTS DIFFER FROM ISSUER TO ISSUER

- The investor report is a proven and well established instrument to share key qualitative and quantitative data with investors in a securitisation.
- However, investor reports vary widely by jurisdiction and asset class as issuers and trustees are free to determine the format and content as they see fit.
- As a result, the extraction of data and its analysis can be an onerous and time consuming task.
- Compared to loan level data investor reports lacked standardisation, centralisation and transparency



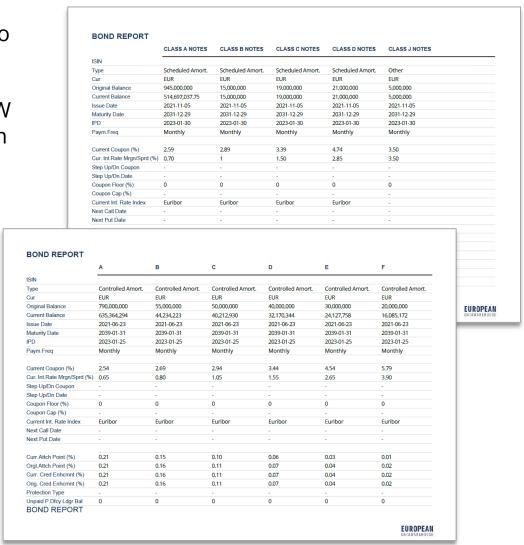
# **COMMISSION IMPLEMENTING REGULATION (EU) 2020/1225**

- In September 2020 the EU introduced standardised reporting templates for underlying exposures (annex 2 – 11) as well as investor reports (annex 12 and 13) designed by ESMA.
- The securitisation regulation (EU) 2017/2402 mandates the use of a repository for public securitisations.
- The securitisation regulation and the reporting templates addressed the requirements for standardisation and centralisation but failed to provide a transparent and easy to use way to communicate information to investors.
- Instead the Commission Implementing Regulation (EU) 2020/1225 mandated the use of the xml format (see right).

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## THE NEW EDW DEAL REPORT

- Based on its decade-long experience to collect and process standardised data, store it in a central repository and provide transparency to investors, EDW launched the new EDW Deal Report in October 2022.
- The EDW Deal Report combines information from the submitted reporting templates with benchmark data from EDW's extensive database.



## **Instantly Generated**

Instant holistic view of your deal

Works for both private & public deals

### **Powerful Benchmarks**

Powerful snapshot and history benchmarks

Know how you rank against peers



# **Detailed Investor Report**

Contains information that is typical in Investor Reports

Quality control PDF investor reports

#### Free & Redistributable

Tables, graphs, charts...

Copy them to your PDF investor reports or share with investors



# CUSTOMER INSIGHTS: HOW TO LEVERAGE EDW DEAL REPORTS

BEATRICE GUARNIERI, ALBA LEASING
GIANLUCA GINELLI, EUROPEAN DATAWAREHOUSE

# **Alba Leasing SpA**



Alba Leasing SpA ("Alba") was established at the beginning of 2010

Alba's shareholders are Banco BPM, BPER Banca, BP Sondrio, and Crédit Agricole, i.e.

Italy's four largest banks



Alba was established with:

-a portfolio of about €4.6 bn in lease contracts

-a staff of specialists with robust experience in the Italian leasing market





Since 2010, Alba has originated €15,627 mln in new lease contracts (average ticket size of €107.7k) broken down as follows:

> Equipment: €8,419 mln (53.9%)

➤ Real estate: €3,732 mln (23.9%)

> Automotive: €2,691 mln (17.2%)

➤ Renewable Energy: €409 mln (2.6%)

➤ Air/ Watercraft & Rolling stock: €373 mln (2.4%)



Total	14,818	9,981		in white the closed operations
Alba 13	965	776	December 2022	Repo Senior Notes
Titan	58	35	July 2022	Repo Senior Notes
CDP	30	30	September 2022	Collateralized loan transaction
Alba11	81	57	May 2022	Repo mezzanine Notes
Alba 12	35	22	May 2022	Repo Senior Notes
Alba 12	175	38	March 2022 May 2022	Performing lease contracts  Repo Junior Notes
Alba 10 Alba 6	145 91	50 50	January 2022 Restruct:	Repo Junior Notes  Performing Josep contracts
			January 2022	Repo Junior Notes
Alba 9	164	61	•	
Alba 11	187	50	January 2022	Repo junior Notes
Alba12	1.104	891	November 2021	Performing lease contracts
Alba11	67	65	June 2021	Repo Senior Notes
CDP	45	45	2020	Collateralized loan transaction
CDP	45	45	2020	Collateralized loan transaction
Alba11	1.248	979	June 2020	Performing lease contracts
CDP	62	62	2019	Collateralized loan transaction
Alba 10	951	813	November 2018	Performing lease contracts
Alba 8	213	69	September 2018	Repo Junior Notes
Sunny1	281	141	July 2018	Repo Junior Notes
CDP	1.122	958 44	2017	Collateralized loan transaction
Alba 9	1.122	958	October 2017	Performing lease contracts
CDP	28	28	June 2016 2016	Collateralized loan transaction
Alba 7 Alba 8	192 1.016	59 767	March 2016	Repo Junior Notes Performing lease contracts
CDP	83	83	2015 March 2016	Collateralized loan transaction
Alba 5	230	109	December 2015	Repo Junior Notes
				Repo Junior Notes
Alba 3 & Alba 4	202	100	December 2015	=
Alba 7	14 785	14 605	2014 April 2015	Collateralized loan transaction Performing lease contracts
Sunny1 CDP	730	450	December 2014	Performing lease contracts
Alba 6	574	470	Restruct. Jan20	Performing leasecontracts
Nomura 	450	120	February 2014 June 2014 –	Collateralized junior notes transact.
Alba 5	680	450	May 2013**	Performing lease contracts
Alba 4 (EIF)	300	150	March 2013*	Performing lease contracts
Alba 4 (EIE)	151	80	December 2012	Performing lease contracts
Nomura	350	115	June 2012	Collateralized loan transaction
EIB 2	200	200	January 2012	Collateralized loan transaction
EIB 1	200	200	March 2011	Collateralized loan transaction
JP Morgan	750	250	June 2011	Collateralized loan transaction
Alba 2 (EIF)	300	150	December 2011	Performing lease contracts
Alba 1	470	300	June 2011	Performing lease contracts
All 4	470	200	1 2011	D C 1 1

in grey the operations still open

Portfolio (€/mln)

# **Funding Transactions since 2010**

- In its first 12 years of operation Alba made 30 securitized, collateralized and other structured transactions, aggregating to a portfolio of receivables of €14.9 billion, generating about €10.0 billion cashflows, and steadily bolstering net interest income.
- As a frequent issuer in the financial markets, Alba is recognized by institutional investors as the entity that re-opened the market for ABS leasing issuances with its innovative deals such as Alba 4, Alba 5, Alba 7, Alba 9 and Alba 11 (first STS-compliant securitization).
- Alba12 is also STS compliant and was the first Italian publicly placed Leasing ABS in 2021. Thanks to a strong investor response, the final orderbook reached 2x subscription



# Alba Leasing deals in the EDW platform

Alba Leasing has chosen European Datawarehouse as its Repository since 2015.

We have six deals loaded in EDITOR. For two deals we use the ECB Template, for the other 4 the ESMA Template Two deals, Alba 11 and Alba 12, are STS compliant.

Deal Name(SPV)	\$ EDCode	PCD .	Submitted On
Alba 12 Spv	LESSIT000432100820211	2022-12-31	2023-02-20
Alba 6 Spv	LESSIT000432100920201	2022-12-31	2023-02-15
Alba 13 Spv	LESSIT000432500120220	2022-11-30	2023-01-25
Alba 11 Spv	LESSIT000432100720205	2022-11-30	2023-01-18
Alba 9 Spv	LESSIT000432100420178	2022-11-30	2023-01-11
Alba 10 Spv	LESSIT000432100520183	2022-09-30	2022-11-15
Alba 8 Spv	LESSIT000432100320162	2021-03-31	2021-05-20
ALBA 11 WH S.r.I	LESSIT000432100620199	2020-03-31	2020-05-04
Alba 7 Spv	LESSIT000432100220156	2019-08-31	2019-09-30
Alba 5 Spv	LESMIT000432100120136	2016-03-31	2016-04-29

# The value of the EDW Deal Report for Alba Leasing

### **Internal Analysis Tool**

Possibility to compare the EDW deal report with internal reports

#### Free & Redistributable

Possibility to share tables, graphs, and charts with other counterparties

# **EUROPEAN**DATAWAREHOUSE

DAIAWAKEHUU5E

**DEAL REPORT** 

#### **Powerful Benchmarks**

- ☐ Comparison with other Deal Reports from other issuers
- ☐ Know how you rank against peers.

### **Monitoring & Controlling Tool**

Possibility to analyze pool and transaction performance over the life of the ABS operation



# **EDW Deals Report – What we monitor**

Pool Performance and bond report information in line with transaction Servicer Report and Investor Report

POOL PERFORMANCE	Quartile Benchmarks					
				Arrears (% Cbal)	Default (% Cbal)	
Total Loans	413,538	Top 10 Borrowers	1,742,121.49	42.41		
Active Loans	363,812	Top 50 Borrowers	3,704,517.86	42.41	100	
Active Collaterals	N/A	Cum. Prepayments	230,779,793.22	3.75	1.94	
Active Borrowers	334,667	Cum. Recoveries	12,913,284.24	-	•	
Non-Performing Exposures	N/A	WA Int.Rate	2.74	1.66	1.07	
		WA Seasoning	29.96	0.58	0.03	
Original Balance	7,349,018,734.89	WA Term	79.20		0	
Current Balance	3,558,996,583.92	WA CLTV	N/A	0	0	
		WA OLTV	N/A	Deal Val: 0.41	Deal Val: 1.21	
		WA RTM	49.59	Position: 14/64	Position: 35/64	
				Eligible public deals are divided into 4 equal quartiles		

BOND REPORT - EDW DUMMY DEAL					
	Class A Notes	Class B Notes			
ISIN	IT12345678	IT87654321			
Туре	Controlled Amort.	Controlled Amort.			
Cur	EUR	EUR			
Original Balance	4,610,000,000	585,000,000			
Current Balance	4,610,000,000	585,000,000			
Issue Date	2021-07-31	2021-07-31			
Maturity Date	2035-07-31	2035-07-31			
IPD	2022-08-25	2022-08-25			
Paym.Freq	Quarterly	Quarterly			



# **EDW Deals Report – What we monitor**

Collections & recoveries section in line with transaction Servicer Report and Investor Report

COLLECTIONS & RECOVERIES -	EDW DUMMY DEAL
Principal Collections	460,183,494.56
Interest Collections	31,936,770.22
Principal Recoveries	0
Interest Recoveries	2,268,910.23
Repurchased Exposures	0
Restructured Exposures	0
Defaulted Exposures	43,012,854.56
Defaulted Exposures CRR	40,286,083.19
Annualised CPR (%)	14.49



# **EDW Deals Report – What we monitor**

Account status transition Matrix, a detailed overview of how the account status classification for each loan has moved through the PCDs

**ACCOUNT STATUS TRANSITION -**

**EDW DUMMY DEAL** 

From PCD: 2022-04-30 to 2022-07-31

# Loans	(Current)							
	Performing	Arrears	Defaulted	Restructured	Redeemed	Repurchased	Other	# Dropped
Performing	319,730	1,324	932		32,752			1
Arrears	513	169	759	42	158			1
Defaulted			5,782					1,009
Restructured		70	27	1,487	112			
Redeemed					11,669			20,116
Repurchased								
Other								
New Loans in Curr. PCD	35,948							



#### **Contact Details**

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# GOING OFF LABEL: THE MANY USES OF EDW DEAL REPORTS

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# HIGHLIGHTS AND OTHER OFF LABEL USES

- Waterfall Overview
- Data Quality Control
- Investor Distribution
- Benchmarking
- Due Diligence



MARCH 2023 11



MARCH 2023 12

# THANK YOU//CONTACT US

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