

AUTUMN WORKSHOP SERIES

IRELAND - 29 NOVEMBER 2022



AT TODAY'S WORKSHOP



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AGENDA

WELCOME AND INTRODUCTION

• Dr. Christian Thun, European Datawarehouse

UPDATE FROM EUROPEAN DATAWAREHOUSE

Jiamin Lou and Rodrigo Pereira, European Datawarehouse

LATEST DEVELOPMENTS ON STS

Michael Osswald, STS Verification International GmbH

Q&A AND CLOSING REMARKS



WELCOME AND INTRODUCTION

DR. CHRISTIAN THUN, EDW



UPDATE FROM EUROPEAN DATAWAREHOUSE

EPC DATA AVAILABILITY

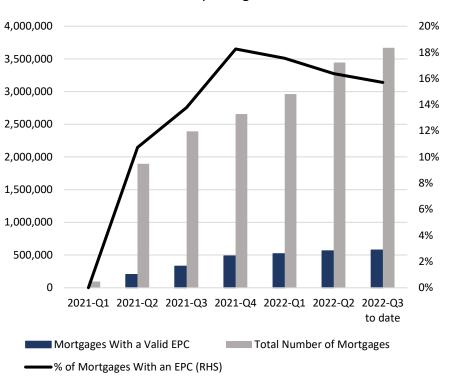
DR. CHRISTIAN THUN, EDW

ENERGY PERFORMANCE CERTIFICATES – HOW MUCH DATA IS AVAILABLE?

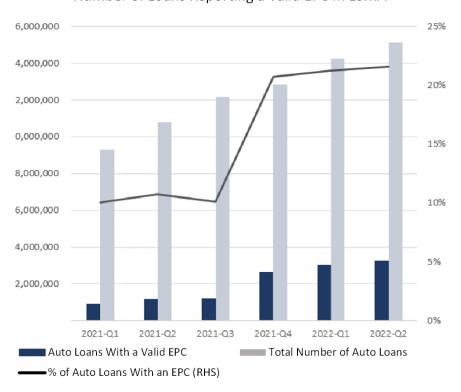
Data availability is stagnating



Number of Loans Reporting a Valid EPC in ESMA



AUTONumber of Loans Reporting a Valid EPC in ESMA



Source: EDW (data as of 06/10/2022)

EDW REPORTING SOLUTION FOR PRIVATE ABS

DR. CHRISTIAN THUN, EDW

MARKET OVERVIEW

Private transactions only

PRIVATE TRANSACTIONS IN EDITOR

>300 TOTAL 100+
ISSUERS

12 COUNTRIES

11
ASSET CLASSES

PRIVATE SECURITISATIONS ON ESMA'S STS REGISTER

327 TOTAL

284 ABCP 43 NON-ABCP

Sources: EDW, ESMA



DISCLOSURE REQUIREMENTS

Differences between public and private securitisations in EDITOR – EDW's Securitisation Repository solution

ESMA Reporting Templates	Public	Private
Underlying Exposures	⊘	⊘
Investor Report		⊘
Inside Information / Significant Event	⊘	

Disclosure requirements based on the RTS/ITS on operational standards for SR	Public Securitisation Repositories (SR)	Private (exempted from reporting to SR)
XML format	✓	⊘
XML Schema checks	lacksquare	
ESMA Scoring	⊘	
Content checks (validation rules)	lacksquare	
ND Thresholds	⊘	



EDITOR NEXT GEN

DR. CHRISTIAN THUN, EDW

EDITOR NEXT GEN

Transforms regulatory reporting into a value-adding process for issuers



Unparalleled insights, instant benchmarks and auto-generated deal reports plus....

- Streamlined XML data preparation with integrated custom mapping from any format (ancillary service)
- Enhanced upload capabilities
- Consolidated submission overviews
- Improved insights into data quality

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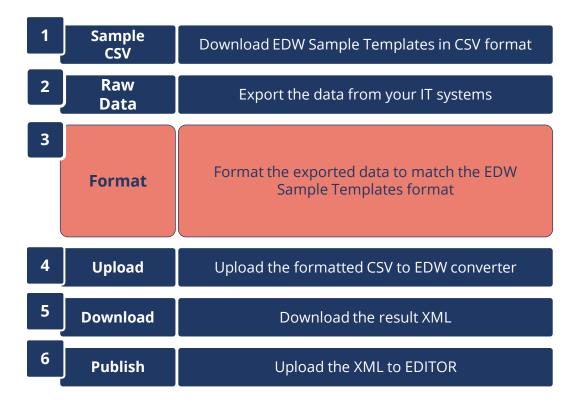
BESPOKE CSV2XML CONVERTER SOLUTION

JIAMIN LOU, EDW

BESPOKE CSV2XML CONVERTER SOLUTION (1/3)

Integrated solution to convert your raw data into an ESMA-compliant XML

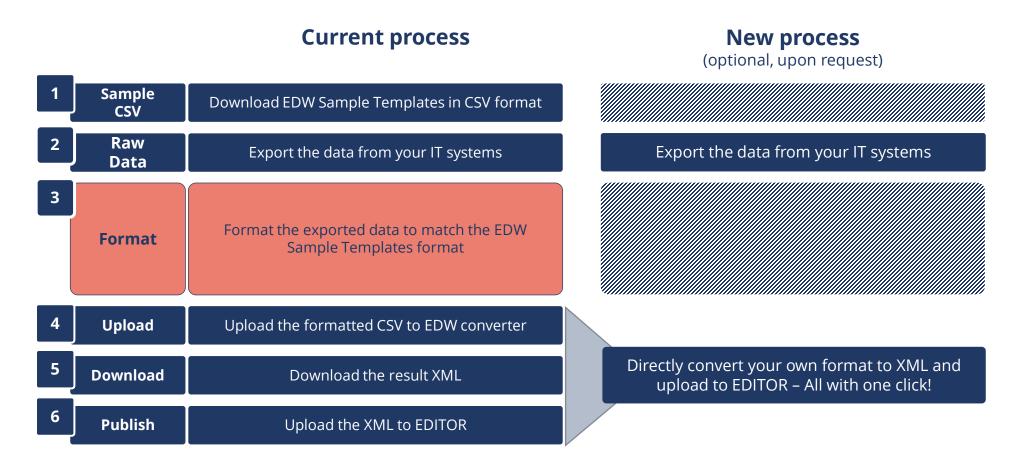
Current process





BESPOKE CSV2XML CONVERTER SOLUTION (2/3)

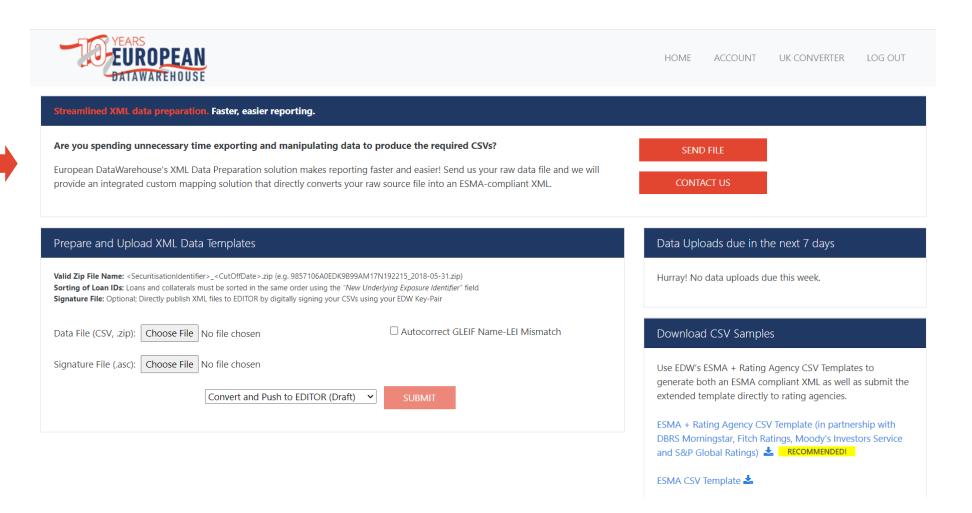
Integrated solution to convert your raw data into an ESMA-compliant XML



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BESPOKE CSV2XML CONVERTER SOLUTION (3/3)

Integrated solution to convert your raw data into an ESMA-compliant XML

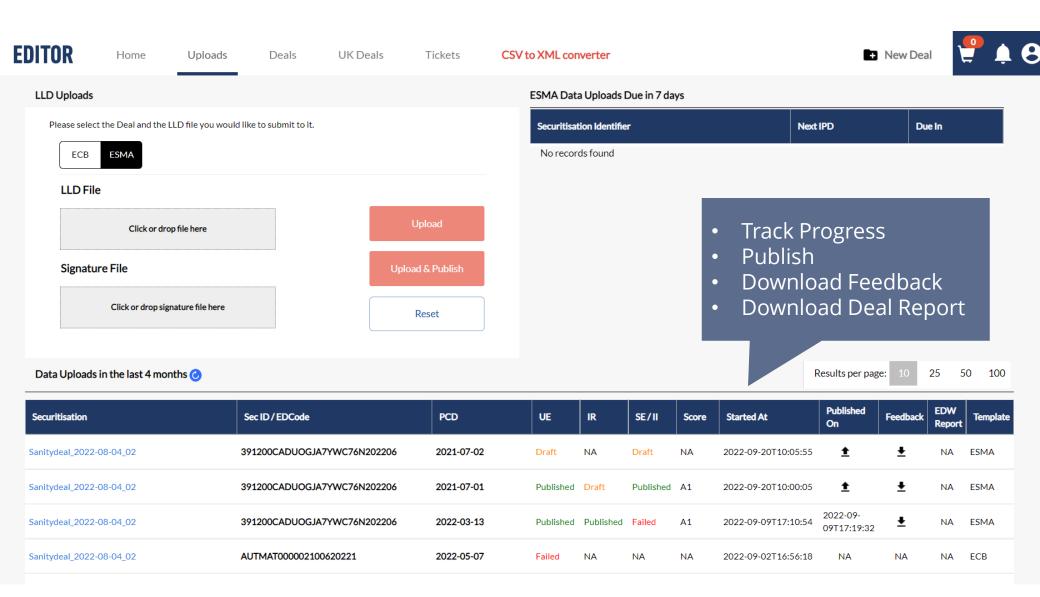


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NEW UPLOAD WORKSPACE

JIAMIN LOU, EDW



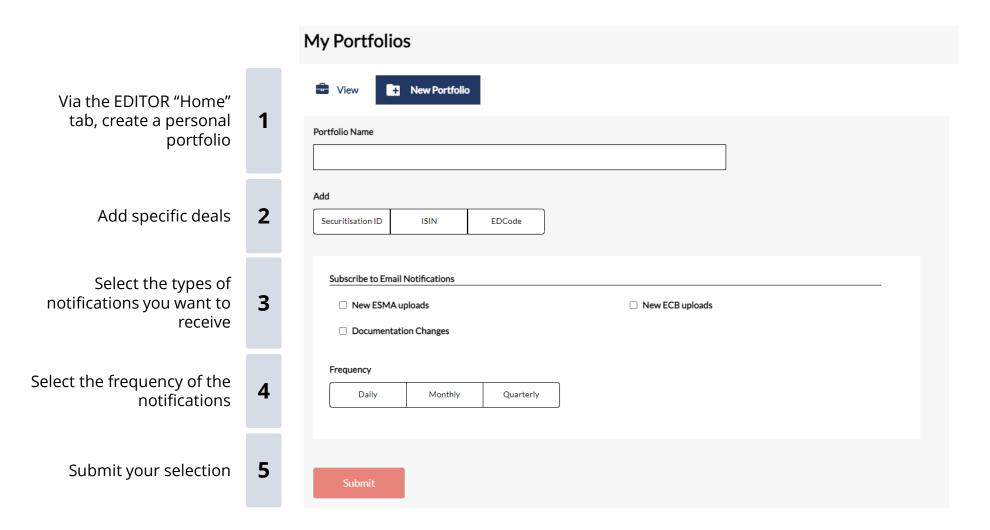
MY PORTFOLIO

JIAMIN LOU, EDW



MY PORTFOLIOS IN EDITOR

Notifications for new template and documentation uploads on selected transactions



NOVEMBER 2022

EDW DEAL REPORT

RODRIGO PEREIRA, EDW

EDW DEAL REPORT (1/6)

Like an Investor Report based on ESMA templates. Available upon upload and easy to use.

Instantly Generated

Instant holistic view of your deal

Works for both private & public deals

EDW DEAL REPORT

Detailed Investor Report

Contains information that is typical in Investor Reports

Quality control of PDF investor reports

Powerful Benchmarks

Powerful snapshot and history benchmarks

Know how you rank against peers

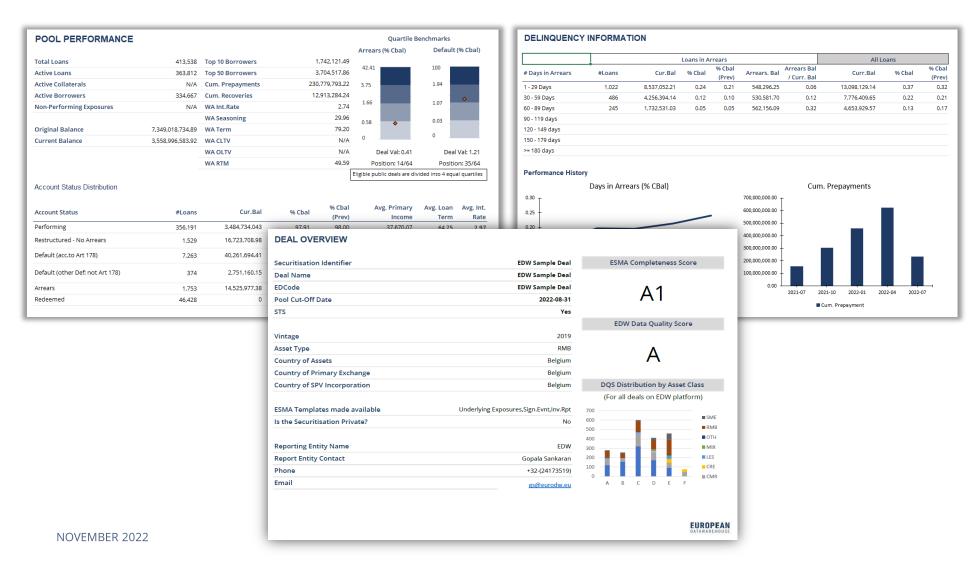
Free & Redistributable

Tables, graphs, charts...

Copy them to your PDF investor reports or share with investors

NOVEMBER 2022 **21**

EDW DEAL REPORT (2/6)

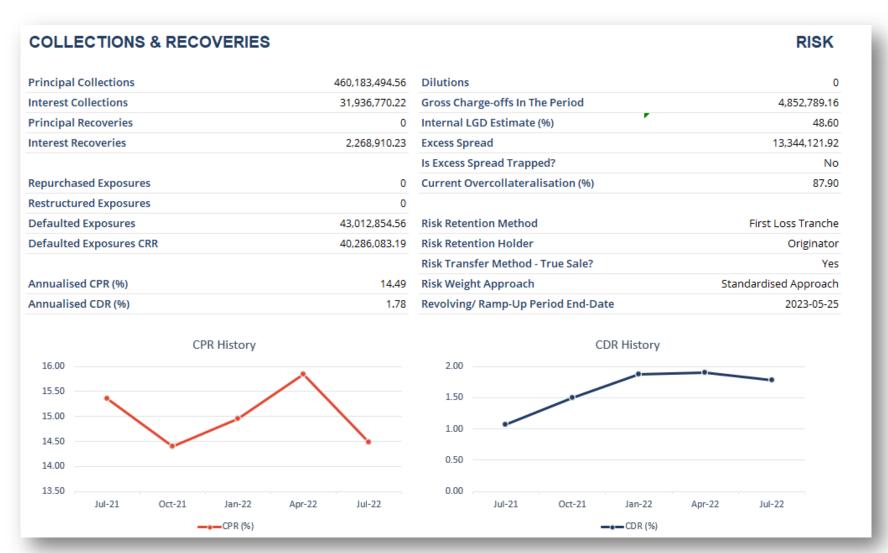




EDW DEAL REPORT (3/6)

Securitisation Identifier	567513456WBVSGC4U64N202101	ESMA Completeness Score
Deal Name	DEMO DEAL EDITOR NEXT GEN	
EDCode	CMRSES000099900620212	۸ ٦
Pool Cut-Off Date	2022-07-31	AZ
STS	Yes	
	_	EDW Data Quality Score
Vintage	2021	
Asset Type	CMR	R
Country of Assets	Spain	D
Country of Primary Exchange	Luxembourg	
Country of SPV Incorporation	Spain	DQS Distribution by Asset Class
		(For all deals on EDW platform)
ESMA Templates made available	Underlying Exposures,Sign.Evnt,Inv.Rpt	120 SME
Is the Securitisation Private?	No	100 RMB
		80 OTH
Reporting Entity Name	EUROPEAN DATAWAREHOUSE	60 MIX
Report Entity Contact	GOPALA SANKARAN	40 ■ CRE
Phone	+49-(0)609865319	20 ■ CMR
Email	gs@eurodw.eu	0 = СМВ

EDW DEAL REPORT (4/6)



EDW DEAL REPORT (5/6)

POOL PERFORMANCE				Quartile Benchmarks			
					Arrears (% Cbal)	Default	(% Cbal)
Total Loans	413,538	Top 10 Borrowers	1	,742,121.49	40.44		
Active Loans	363,812	Top 50 Borrowers	3	,704,517.86	42.41	100	
Active Collaterals	N/A	Cum. Prepayments	230	,779,793.22	3.75	1.94	
Active Borrowers	334,667	Cum. Recoveries	12	,913,284.24	-	-	•
Non-Performing Exposures	N/A	WA Int.Rate		2.74	1.66	1.07	
		WA Seasoning		29.96	0.58	0.03	
Original Balance	7,349,018,734.89	WA Term		79.20	-	0	
Current Balance	3,558,996,583.92	WA CLTV		N/A	0	U	
		WA OLTV	N/A Dea		Deal Val: 0.41	Deal Val: 0.41 Deal Val: 1.2	
		WA RTM		49.59	Position: 14/64	Positi	on: 35/64
		WA RTM			Position: 14/64 Eligible public deals are d		
Account Status Distribution		WA RTM					
	#I oans		% Chal				
Account Status Distribution Account Status	#Loans	WA RTM Cur.Bal	% Cbal		Eligible public deals are d	ivided into 4 equa	l quartiles
Account Status	#Loans 356,191		% Cbal 97.91	% Cbal	Eligible public deals are d Avg. Primary	vided into 4 equa	l quartiles Avg. Int.
Account Status Performing		Cur.Bal		% Cbal (Prev)	Eligible public deals are d Avg. Primary Income	ivided into 4 equa Avg. Loan Term	Avg. Int.
	356,191	Cur.Bal 3,484,734,043	97.91	% Cbal (Prev) 98.00	Avg. Primary Income 37,670.07	Avg. Loan Term 64.75	Avg. Int. Rate 2.97
Account Status Performing Restructured - No Arrears	356,191 1,529	Cur.Bal 3,484,734,043 16,723,708.98	97.91 0.47	% Cbal (Prev) 98.00 0.56	Avg. Primary Income 37,670.07	Avg. Loan Term 64.75	Avg. Int. Rate 2.97
Account Status Performing Restructured - No Arrears Default (acc.to Art 178)	356,191 1,529 7,263	Cur.Bal 3,484,734,043 16,723,708.98 40,261,694.41	97.91 0.47 1.13	% Cbal (Prev) 98.00 0.56	Avg. Primary Income 37,670.07 31,237.76 27,653.89	Avg. Loan Term 64.75 69.36	Avg. Int. Rate 2.97 3.76

EDW DEAL REPORT (6/6)



UPDATE ON DATA QUALITY AND AVAILABILITY

RODRIGO PEREIRA, EDW

DATA QUALITY SCORE (DQS) DISTRIBUTION

Based on the ESMA templates only



EDW'S INVOLVEMENT WITH SUSTAINABLE FINANCE

DR. CHRISTIAN THUN, EDW

SUSTAINABLE FINANCE PROJECTS

Green Auto Securitisation (GAS) project

Energy Efficient Mortgages Hub Netherlands

EC Environment and Climate Action (LIFE) Grant: ENGAGE

Description

- Sustainable finance is a priority for the Climate Protection Plan (KSP) 2050
- SAFE Research Center and EDW applied for KlimFi's grant with a project which links climate protection with the financial sector and auto ABS securitisations
- New Energy Efficient Mortgages Hub Netherlands (EEM NL Hub) established by Dutch RMBS market participants
- The NL Hub is supported by the European Covered Bond Counsel (ECBC) and the European Mortgage Foundation (EMF)
- EDW is part of consortium that won a European Commission (EC) grant via Programme for the Environment and Climate Action (LIFE)
- The EC LIFE grant LIFE-2021-CE: Mainstreaming sustainable energy finance and integrating energy performance for mortgages, according to the EU Taxonomy

Partners

- Coordinator: Leibniz Institute for Financial Research SAFE
- EDW

- 25 members including Dutch banks, law firms, and consultants
- Coordinator: EDW
- Ca' Foscari University
- Dexai Artificial Intelligence
- Hypoport
- UCI and Woonu (pilot banks)

Timeline

- **Project start date**: October 2022
- **Length**: 3 years

Ongoing

- Project start date: November 2022
- Length: 3 years

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LATEST DEVELOPMENTS ON STS

MICHAEL OSSWALD, SVI

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Latest Developments on STS

Michael Osswald

STS Verification International GmbH ("SVI")

EDW Dublin Workshop, 29 November 2022







THE STS MARKET SEGMENT AND THE ROLE OF THE THIRD-PARTY VERIFIER

Simple, Transparent & Standardised ("STS") Securitisations



- The STS label offers access to the widest investor base possible
- Market standard for public securitization, widely used by private securitisations
- STS reduces the capital requirements for investors and originators (for retained senior tranches in synthetic transactions)

The Role of the Third-Party Verifier ("TPV")

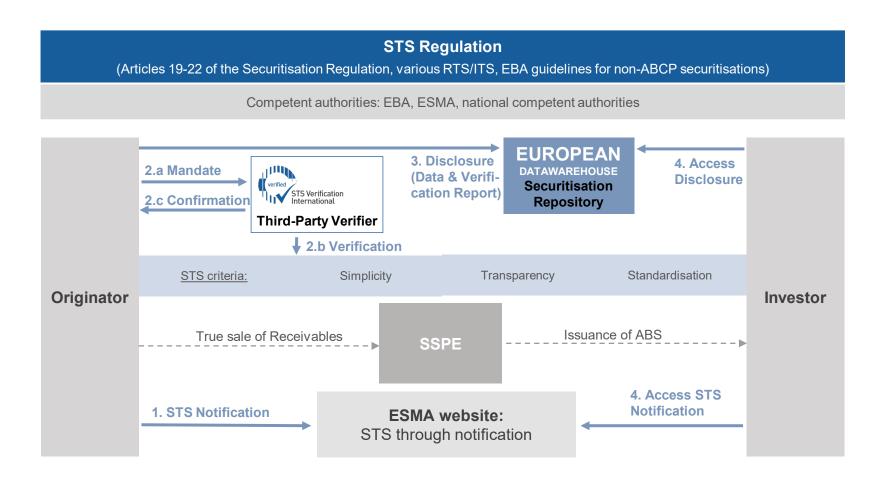


- A Third-Party Verifier can be appointed by the originator, the sponsor or the SSPE to assess, and, where applicable, verify compliance of a securitisation with the STS criteria
- The TPV ensures appropriate interpretation and consistent application of the STS criteria (incl. RTS/ITS and guidelines) during the structuring phase, thereby reducing liability risk for the transaction parties
- The TPV acts as first point of contact for questions and coordinated approach to the competent supervisory authorities



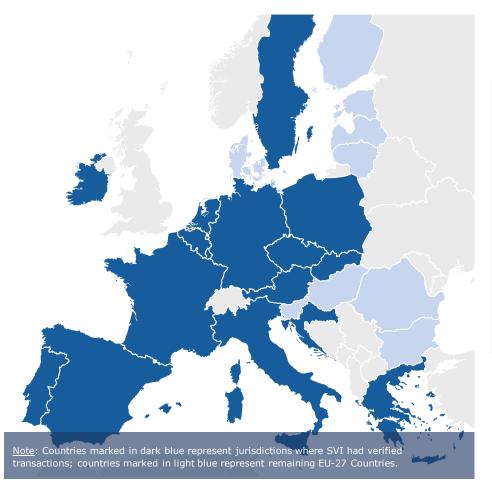
STS VERIFICATION AS PART OF THE ABS PROCESS

(EXAMPLE OF NON-ABCP SECURITISATIONS)





STS VERIFICATION - A PAN-EUROPEAN APPROACH



■ **Jurisdictions** where SVI has verified transactions include the following:



■ In addition, SVI has verified transactions where the Seller was domiciled in a third country (e.g. UK, Switzerland, US), but a EU-domiciled related company has acted as Originator in line with the Securitisation Regulation.

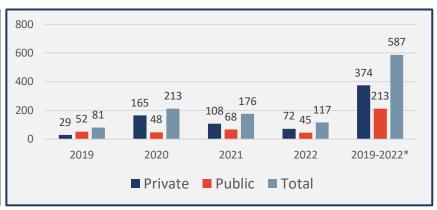


DEVELOPMENT OF THE MARKET FOR STS TRANSACTIONS (2019-2022 YTD)

Distribution of <u>all</u> STS-notified Securitisations by Transaction Type*)

800 600 400 157 213 176 117 2556 81 56 7784 15 325926 41 2019 2019 2020 2021 2022 2019-2022* ABCP non-ABCP Synthetic Total

Distribution of <u>all</u> STS-notified Securitisations by public vs private*)



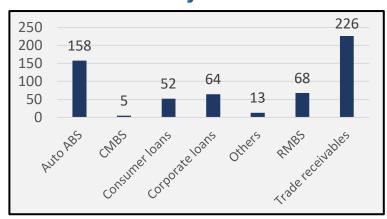
*) Period 1.1.2019 - 29.09.2021; Source: ESMA Website, SVI

- Currently 587 securitisations have been notified as STS-compliant (255 non-ABCP vs. 291 ABCP vs. 41 Synthetic, 213 public vs. 374 private transactions)
- STS-compliant transactions can be notified to ESMA as either "public" or "private" transactions, with resulting different level of disclosure

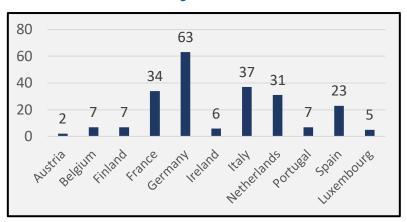


DEVELOPMENT OF THE MARKET FOR STS TRANSACTIONS (2019-2022 YTD) (CONTINUED)

Distribution of <u>all</u> STS-notified Securitisations by Asset Class*)



Distribution of <u>public</u> STS-notified Securitisations by Jurisdiction*)



*) Period 1.1.2019 - 29.09.2022; Source: ESMA Website, SVI

- The categorisation according to asset classes reflects the various asset types as proposed by the STS notification template provided by ESMA for traditional and synthetic securitisations, respectively
- The Irish market for STS securitisations is dominated by RMBS, while a variety of other public and private securitisations have been issued as non-STS transactions





CURRENT REGULATORY DEVELOPMENTS

■ Outstanding level 2 and level 3 legislation relating to the Securitisation Regulation framework:

- RTS on risk retention (final draft dated 1 April 2022)
- RTS on STS securitisations-related sustainability disclosures (consultation period expired on 2 July 2022)
- RTS on performance-related triggers (final draft dated 19 Sept 2022)
- RTS on exposure value of synthetic excess spread (consultation period until 14 Oct 2022)
- RTS on the homogeneity of STS securitisations (consultation period until 28 Oct 2022)
- EBA Guidelines on synthetic on-balance securitisations (draft not yet published)

■ Surveillance by the National Competent Authorities regarding STS compliance:

- Increased attention by regulators generally on STS-related compliance matters
- Recent spot investigation by the French Autorité des Marchés Financiers (AMF):
 - Review of 5 institutions (originators, arrangers, sponsors) covering 31 STS transactions
 - Focus on the internal organisation of institutions to verify the STS status of securitisations at the outset of a transaction, the internal control systems and the ongoing monitoring of STS status
 - Good practices identified by the AMF include the involvement of an independent TPV



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SUSTAINABLE SECURITISATION

■ Initial Securitisation Regulation (as of 12 Dec 2017):



- Requirement to publish environmental performance data of the assets financed by residential mortgage loans and auto loans & leases as part of the transparency requirements for non-ABCP securitisations
- Proviso that such information is available to the originator and captured in its IT systems

■ Amended Securitisation Regulation (as of 31 March 2021):





- Draft RTS regarding publishment of "the available information related to the principal adverse impacts of the assets financed by the underlying exposures on sustainability factors".
- Main benefit: alignment with the sustainability-related disclosures in financial services under the Sustainable Finance Disclosure Regulation ("SFDR")
- EBA Report on Sustainable securitisation framework (March 2022):
 - Status quo of European sustainable securitisation market
 - Key issues identified: lack of common definition about what constitutes a "sustainable securitisation" and lack of green assets
 - EBA views and recommendations endorsed by the EU Commission







SUSTAINABLE SECURITIZATION (CONTINUED)

- State of Play regarding the Sustainable Securitisation framework (as per EBA report):
 - ❖ Interaction with STS: serve different purposes, but synergies are clearly recognisable



- ➤ Use of proceeds approach at the level of the originator rather than SSPE to avoid that the securitised portfolio needs to be 100% green and enable the originator to use the proceeds to finance green EU taxonomy-compliant investments
- Additional disclosures of the environmental performance of the underlying assets to provide investors an insight on the green vs. brown composition of the securitised portfolio
- Specific "green securitisation" label: possibly at a later stage
- The concept of the External Reviewer as crucial element of the proposed European Green Bond Standard:
 - Authorisation & supervision: by ESMA, both EU and third-country domiciled entities
 - Main tasks:
 - > Pre-issuance review of the European green factsheet detailing (taxonomy-compliant) use of proceeds, environmental strategy of the issuer and other aspects of the bond issuance
 - > Post-issuance review of the (use of proceeds) allocation reports (until bond maturity)







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